



# ICE

ICT FOR CITY LOGISTICS  
AND ENTERPRISES




## Blockchain in Industry – Why a marriage?

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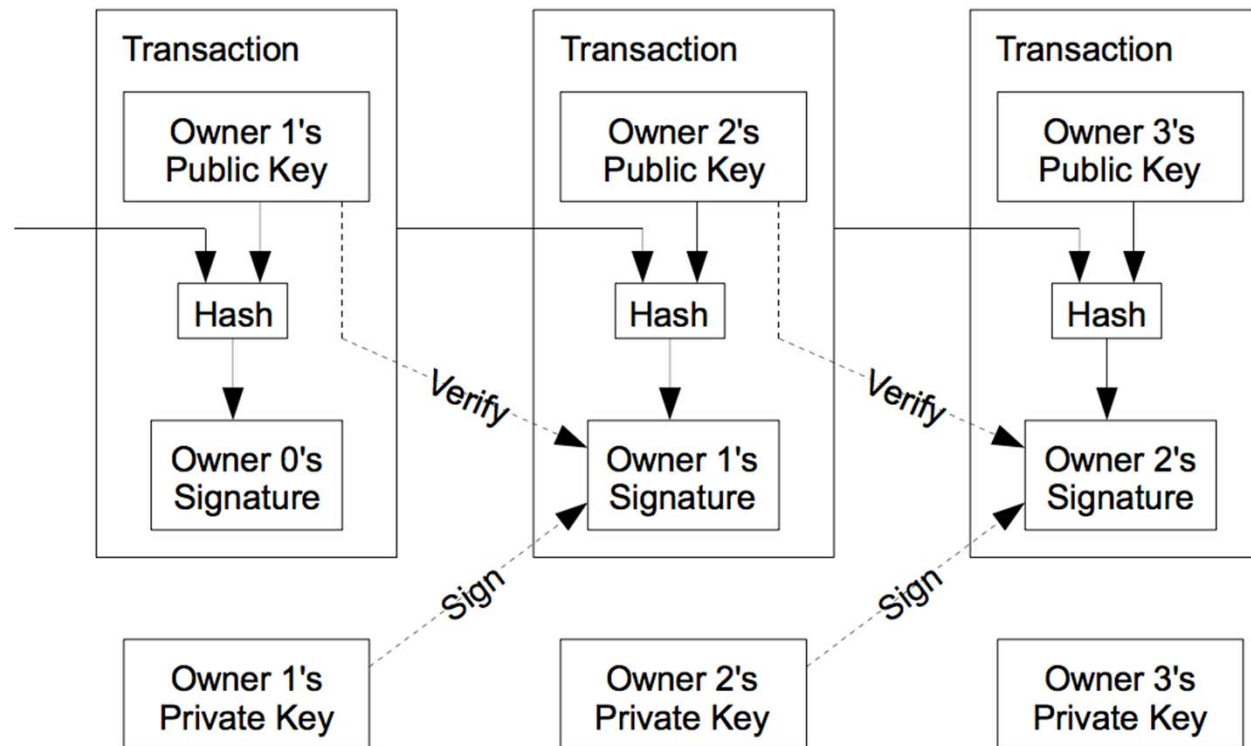


# AGENDA

- 
- 🌐 BlockChain for non IT Experts
  - 🌐 Why the marriage?
  - 🌐 Use Case

# Blockchain Technology

- ❖ Blockchain is a **P2P ledger**, firstly used in the **Bitcoin** cryptocurrency for economic transactions. (Conoscenti et al., 2016)





© 2008 Satoshi Nakamoto – Bitcoin Organization



## BlockChain for non-IT





### Distributed

-  It is designed to be distributed and synchronized across networks
-  Hard to attack by hackers



### Trustness

-  If you want to sale your dog, the dog must belong to you
-  All the parties must agree that they want to buy/sell a dog

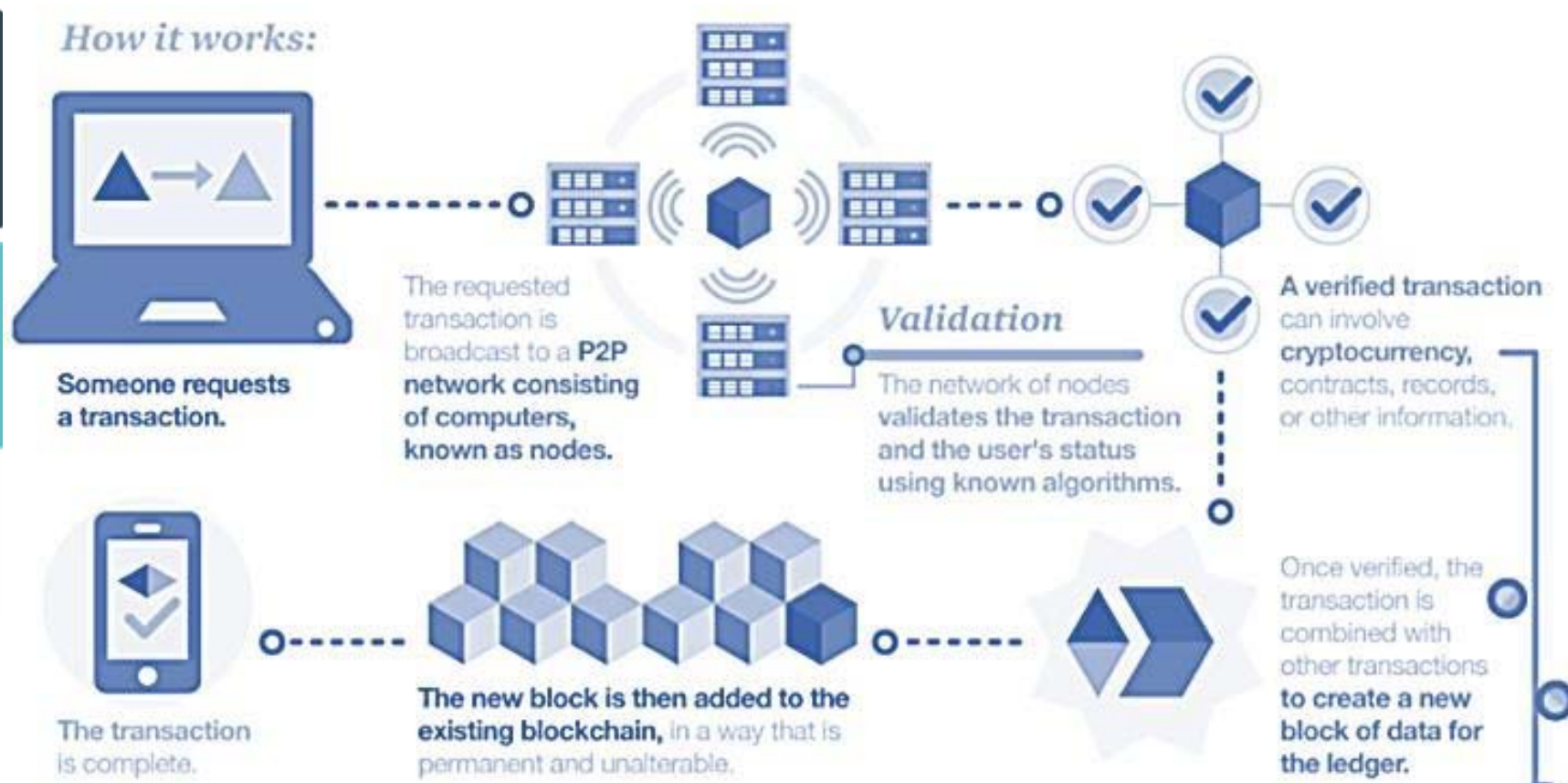
### Rules to share your data

-  Transactions agreed between participants in advance
-  Stored in the blockchain as “smart contracts”

### Immutability of the data

-  When all the parties agree and the transaction is stored in the BlockChain, it cannot be changed
-  Possibility to rebuild the story of the information

# How it works






Blockchain explained (source: PWC Global)




## BlockChain types



### Permissionless Blockchains

-  Any peer can join and leave the network
-  Cryptographic primitives for writing the data
-  Examples – Bitcoin, Ethereum

### Permissioned Blockchains

-  Readers and writers must be granted
-  Eventual separated and parallel blockchains for encapsulation and privacy
-  Example – Hyperledger

## The land of blood and honey

- 🌐 We can secure our data
- 🌐 We can rebuild how the information was generated
- 🌐 The infrastructure can be expensive
- 🌐 Different technologies, different applications
  - ✈ Hyperledger – IBM
  - ✈ IOTA – IoT specific
- 🌐 Specific expertise



# AGENDA



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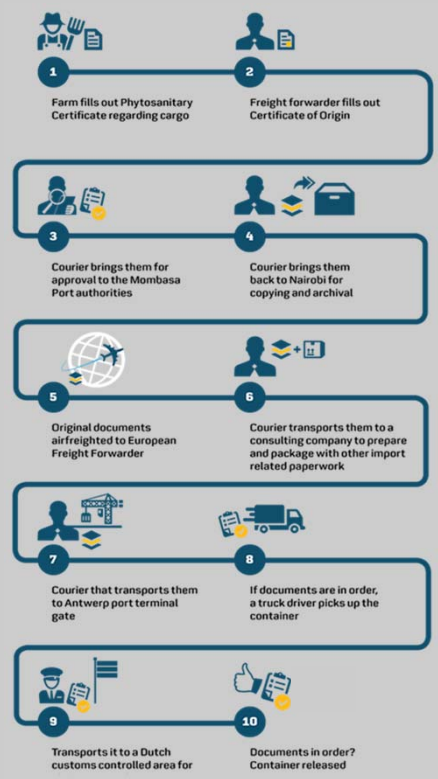


# Limited information visibility across supply chain incur significant cost in handling information

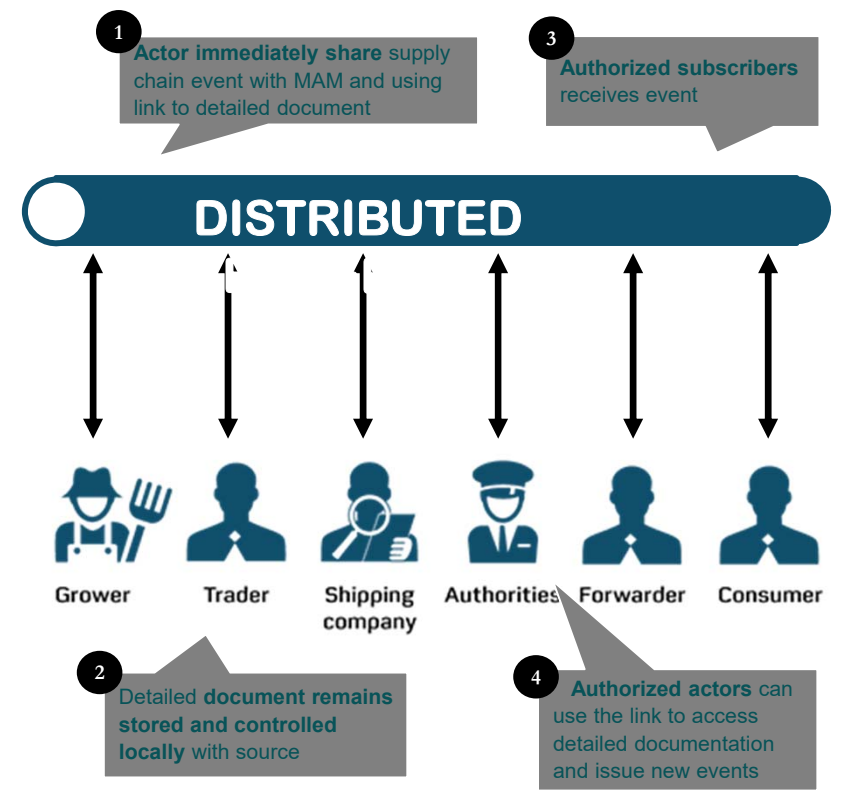
From Kenya to Europe, the travel of documents looks like this

The administrative cost is comparable to the cost of the physical transport

Transporting avocados from Nairobi to Rotterdam involves 30 actors and 200 information exchanges

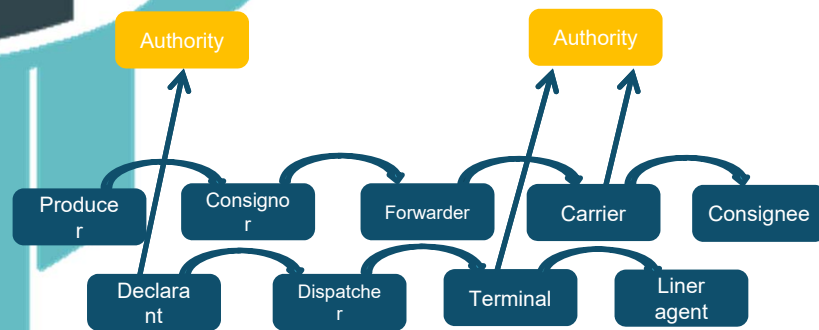


With DLT solution it will look like this

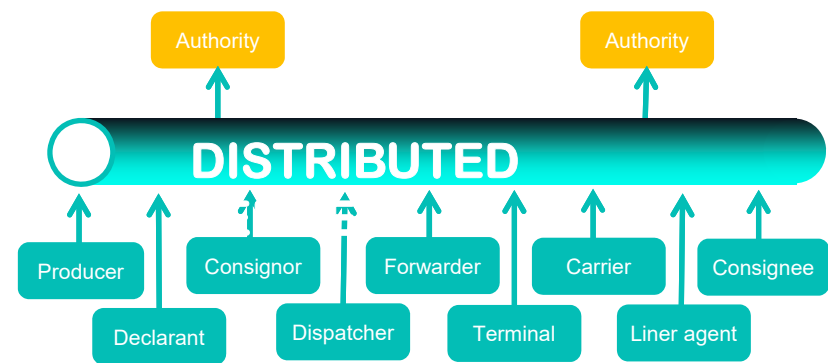


# Creating an infrastructure for digital exchange of events and related documents in global trade with benefits for all

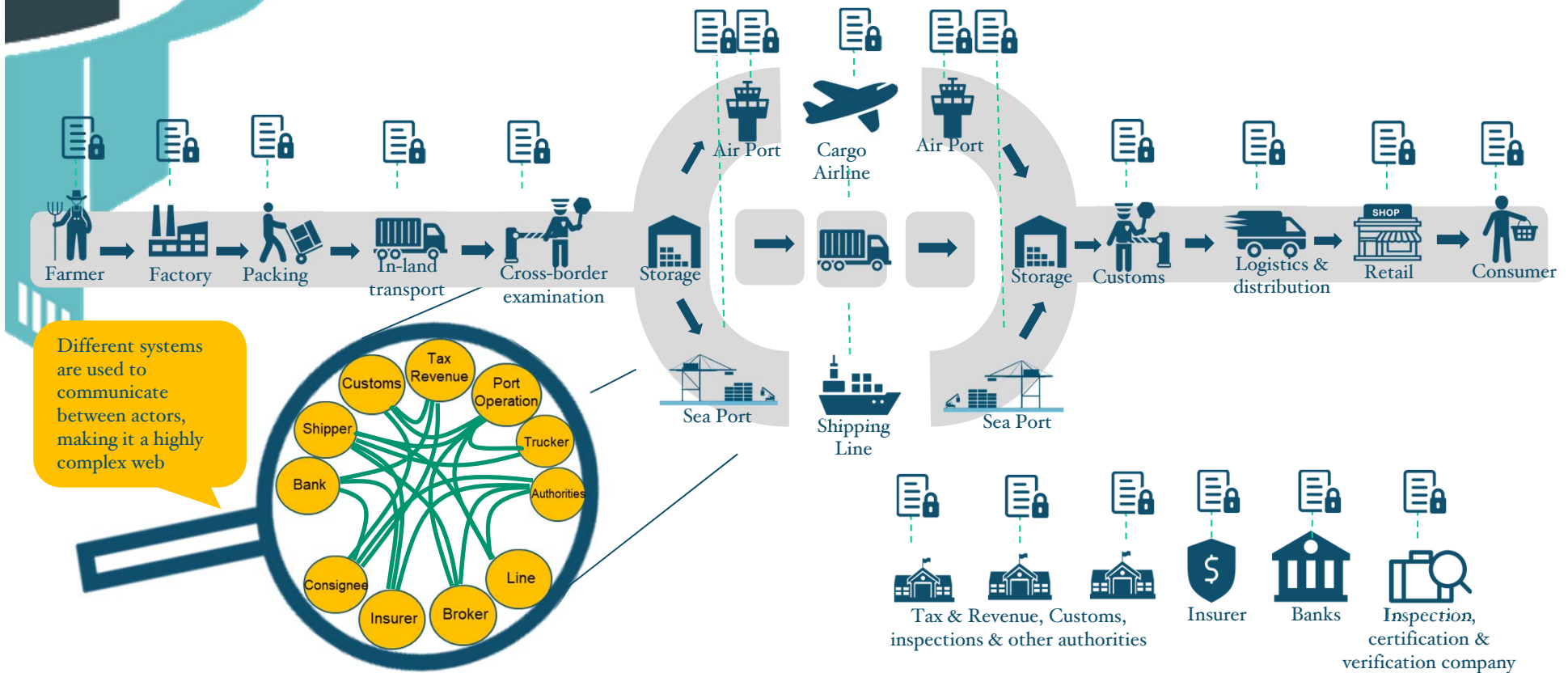
## Today: Peer-to-peer communications



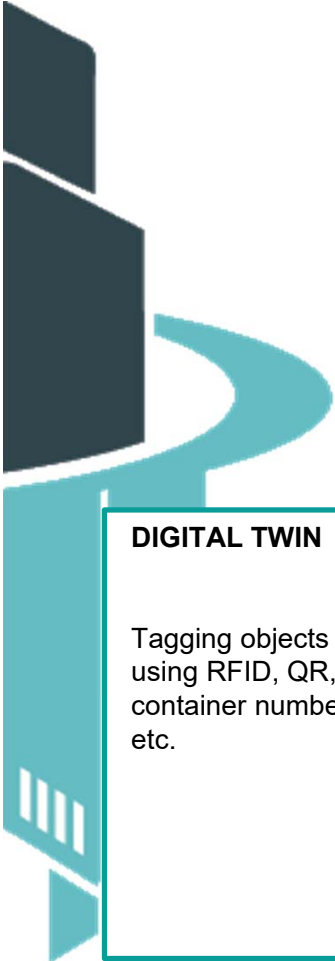
## Tomorrow: DLT-enabled communication



The generation, transmission, use and storage of information is highly segmented and not effectively shared among parties, resulting in inefficiencies, loss of data and sub-optimization



## Different Domains



<b>DIGITAL TWIN</b>	<b>SENSOR DATA</b>	<b>IDENTITY MANAGEMENT</b>	<b>DOCUMENT STORAGE</b>	<b>PUBLISH EVENTS</b>	<b>ACTIONS</b>
Tagging objects using RFID, QR, container numbers etc.	GPS, temperature, humidity, performance etc.	Define roles such as producer, transporter, customs, port operator, bank, etc	Ability to store relevant docs: purchase order, invoice, load list, phyto certificate, certificate of origin, transport booking, bill of lading, manifest, declarations, etc.	Ex: purchase of goods done, container stuffed, tax paid, good inspected, certificate approved, container loaded, etc.	Ex: push, receive, make a query for, discover different events/doc/data/users

Single version of the truth, data integrity, immutable records, encryption, agnostic to internal processes/IT, permission-less innovation

## Some scenarios



### Automotive



#### Grey spare parts



### Sustainable transportation



ISO/TS 14067 requires that all the chain of a product/service is computed in its environmental impact



How to assess the subcontractors/parts?



Tokens as «green» money



### Synchromodal transportation



Need of a common network



Digital twins



Capacity



DL: certified capacity



Smart Contracts: negotiation of the real costs



Prevent large companies from gathering data of smaller ones

## Speed and scalability

- 🌐 Bitcoin peaks out at around 7 TPS
- 🌐 Ethereum is limited to around 15 TPS
- 🌐 Quorum has stated a target of “dozens to hundreds of transactions per second depending on configuration” in their white paper.
- 🌐 Hyperledger Fabric. They claim 3500 TPS. Independent test 170
- 🌐 IOTA- 180 TPS, claiming to arrive at 1600 for the end of the year
- 🌐 Speed decreasing with the network size
  - ✈ Tradeoff between speed and security



### Small BC

#### Scenario 1 – private BC

 Standard machine

1 Vmachine 32 CPU 128 Gb Ram machine

14000\$/Year

 Need of at least 6 machines

 84000\$/Year to start your business

#### Scenario 2- shared BC

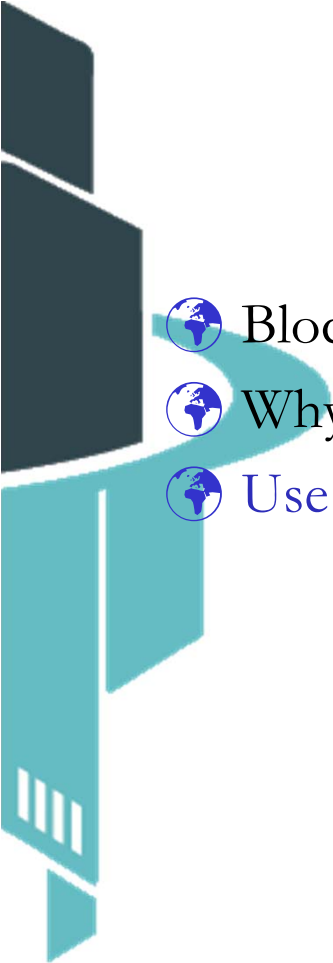
 1 Vmachine 32 CPU 128 Gb Ram machine

 14000 \$/year

 9 machines

 126000\$/Year to start your business

# AGENDA

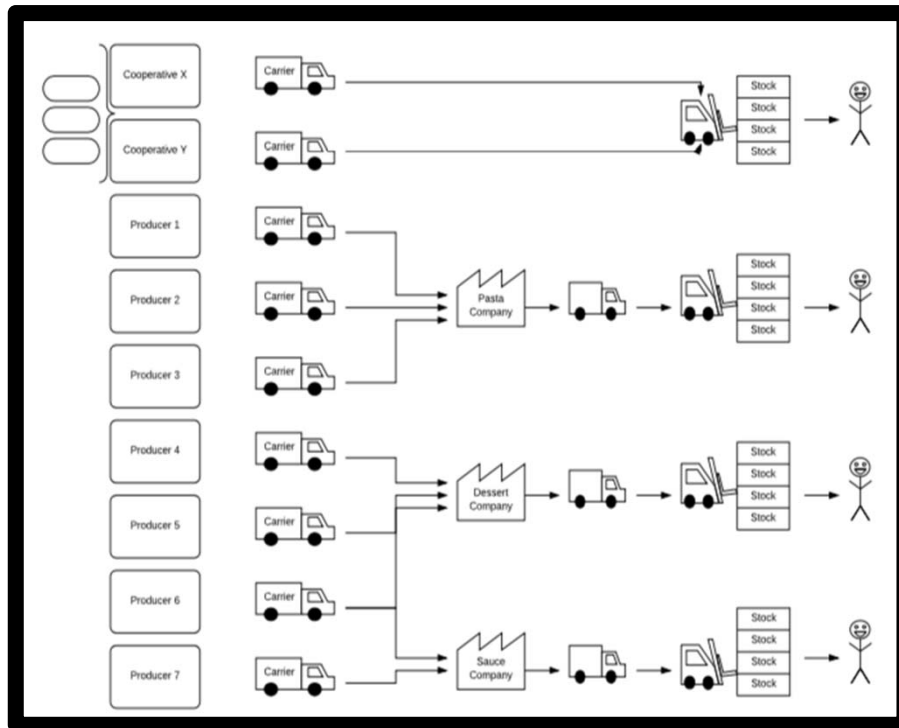
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## Use Case – Fresh Food

🌐 Fresh food retailer

🌐 10 warehouses and 3 distribution centers in Western Europe





## To Be scenario



### Hyperledger BC


 Object: eggs

 Value: 13000 K€


 Actors: Retailer, suppliers, carriers

### Objectives

 Cost reduction

 Inbound operations efficiency

 Waste

 Recall (e.g., sanitary problems)

 Value






 Brand image

 Increased revenues







## To Be scenario



### Costs

-  IT team: 130K
  -  HP. Average salary: 2100 month
-  BC Platform: 240K
-  BC members (Retailer, suppliers, carriers): 21
-  Cost per actor: about 1000€/month

### Value

-  +10% revenues
-  Inbound efficiency: 45K
  -  875 man-working minutes per day and 2 operators could be moved to a different area
  -  Accuracy of data
-  Reduced waste of food: 450K
  -  Reduced expired items (exceeded sell-by date or use-by date) and waste caused by unsafe stow conditions


### Potential value

-  Recalls (possible contaminations): 1200K

## To Be scenario



### Limits

-  Need to put in the BC all the Supply Chain participants

-  Digital Twin

  -  Some limits in linking the real and the digital

-  IoT

  -  Additional costs for introducing the sensors network data

    - E.g. Cold chain

  -  Potentially high gains



## Contacts

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